

P. Glen Justis, Partner

**Experience
on Demand**



Over his twenty-eight year career in consulting and industry, Glen has established an outstanding reputation for assisting clients with issues where strategy, economics, and risk management intersect. He applies a mission-centric, balanced approach for both strategic and tactical issues so that the right solutions, at the right cost, with the right timing applied are applied. He is resourceful in delivering large-organization capabilities to mid-sized institutions. He is passionate about startup initiatives and contributing to their success by serving as a resource for knowledge and a catalyst for progress.

Glen is dedicated to assisting clients solve business problems and capture opportunities based on the principles of trust and creation of value. He is also active in the St. Louis community working with volunteer, philanthropic, and faith-based organizations.

Areas of Expertise:

Strategic Planning & Execution

Facilitates corporate strategic and business planning, with a focus on execution

- Strategy development to identify and leverage competitive advantage
- Business planning, economic analysis, and budgeting
- Identification of key initiatives and performance management processes

Economic Analysis & Advanced Business Modeling

Advanced business valuation and operating projections

- Capital Investment and company valuation using leading standards
- Proforma financial analysis of operations, earnings, and cash flow
- Monte Carlo-based probabilistic business performance simulation

Enterprise Risk Management

Management of key business risks in the context of objectives and risk tolerance

- Implementation strategies for leading ERM standards (COSO, ISO-31000)
- Definition of risk tolerance through facilitated executive sessions
- Comprehensive enterprise risk assessment

Project Management

Application of leading project management practices to maximize success

- Project oversight and management using PMI and AACEI standards
- Development of detail-level timelines, critical path, and resourcing plans
- Progress monitoring, cost review, and performance management

Professional Experience:

• Experience on Demand	Partner	2013 - Present
• Acclaim Strategies, LLC	Founder/CEO	2011 - 2013
• Ameren Corporation	Director	2011 - 2013
• Deloitte & Touche, LLP	Director	2007 - 2011
• R. W. Beck, Inc.	Partner	2000 - 2007
• Union Electric/Ameren	Various	1986 - 1999

Education:

- Executive education, The Wharton School (University of Pennsylvania)
- MBA with honors, Webster University (St. Louis main campus)
- BS Nuclear Engineering, Missouri University of Science & Technology