



Ray brings a broad array of experience in Supply Chain activities to support overall business strategy and contribute to the organization's bottom line. These activities include Purchasing, Inventory Management & Control, and Operations Planning

Ray is also strongly committed to providing tools and ideas to facilitate continuous improvement and ongoing savings in your business. He brings experience, energy, and creativity to every engagement.

Areas of Expertise:

Purchasing Strategies

Adding dollars to your bottom line

- Identifies significant purchasing challenges and provides solutions
- Determines effective strategies, such as alternate sourcing, structured cost reduction programs, and commodity analysis & segmentation
- Implements with plans, action, and follow-up

Inventory Management Strategies

Increase cash flow while improving customer service levels

- Evaluates inventory strategies and challenges and suggests solutions
- Provides tools for inventory segmentation, SKU profitability evaluation, and safety stock calculation & strategy
- Puts key performance metrics in place and evaluates progress

Supply Chain Education & Training

Improve the skills and knowledge of your Supply Chain team

- Provides basis for ongoing performance improvement
- Creates a shared vocabulary and knowledge base
- Brings best-practice standards and techniques tailored to your organization

Education & Professional Involvement:

- APICS-St. Louis Chapter – Board of Directors and President; Instructor, Certification Review Courses
- Center for Supply Chain Management Studies, Saint Louis University – Instructor and Steering Committee Member
- Lindenwood University – Adjunct Professor, School of Business

Professional Experience:

Organization

Title

- | | |
|-----------------------------------|-------------------------------------|
| • Experience on Demand | Partner |
| • R Scott Supply Chain Strategies | Principal |
| • Code 3, Inc. | Vice President – Supply Chain Mgmt. |
| • bioMérieux Vitek | Director, Materials Management |
| • AMAX Lead & Zinc | Raw Materials |
| • Anheuser-Busch Companies | Internal Audit |
| • Coopers & Lybrand | Public Accounting |

Education:

MBA – Washington University in St. Louis
BSBA – University of Missouri – St. Louis