

# Steve Finkelstein, Senior Partner

**Experience  
on Demand**



Steve has built an excellent reputation for coaching executives and organizations to achieve their business objectives through planning, execution and problem solving. He brings a balanced approach through strategic and tactical solutions that deliver bottom-line results. He provides his clients simple, effective processes and tools that result in transferable skills.

Steve's passionate about developing long-term client relationships that earn their trust and deliver value. He has helped countless corporations, start-ups and nonprofits achieve success.

## Areas of Expertise:

- **Strategic Planning and Execution**
- **Leadership Coaching and Facilitation**
- **Business Process Improvement**

## Significant Results:

- **Strategic Planning**
- **Finance Transformation**

## Professional Experience:

### Facilitates strategic planning with execution plans and governance:

- Identifies gaps and develops transition plans to fill those gaps.
- Achieves organizational alignment and establishes accountability for results.
- Develops and implements operational plans with measures to track progress.

### Improves personal, organizational effectiveness through focus and execution:

- Establishes goals and measures with supporting action plans that drive results, desired performance and accountability.
- Provides effective leadership and team coaching with tools to achieve objectives.
- Facilitates executive-level team meetings including – strategy, problem solving, decision making, post-merger integration, planning, etc.

### Develops world-class processes to support business and drive results:

- Enhances service levels, lowers costs, eliminates waste, reduces cost-of-poor quality, simplifies complexities, reduces redundancies and shortens cycles.
- Uses a collaborative process improvement approach that builds ownership and team commitment.
- Provides coaching for finance transformation, delivering results and earning trust and confidence of the business.
- Lead partner for a global strategic planning initiative resulting in 13 percent annual growth and doubling market cap. Based on the outstanding results, client was inducted into the Balanced Scorecard Hall of Fame.
- Partner-in-charge for a global finance transformation initiative including: developing the vision, redesigning processes, implementing shared services and new systems. The company received the *CFO Magazine Reach Award* for its world-class finance organization and effective accounting processes.

Organization	Title	Dates
• Experience on Demand	Senior Partner, Founder	2008 - Present
• Advisory Business Solutions	President	2006 - 2008
• Deloitte & Touche, LLP	Partner	1999 - 2006
• Grant Thornton, LLP	Partner	1995 - 1999
• Dun & Bradstreet Software	Sr. Manager Consulting	1990 - 1995
• Monsanto	Accounting Management	1970 - 1990

B.S.B.A. - University of Missouri at St. Louis

## Education:

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